Office of the Superintendent of Schools MONTGOMERY COUNTY PUBLIC SCHOOLS Rockville, Maryland

May 11, 2023

MEMORANDUM

APPROVED BY BOARD

To:

Members of the Board of Education

From:

Monifa B. McKnight, Superintendent of

Subject:

Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; now therefore it be

Resolved. That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

AC0091701

Financial and ERP Software Procurement Consultant

Services —Extension

Responsible Office: Office of Strategic Initiatives-Department

of Business Information Services

Description: Extension of the annual contract for Human Capital

Management Implementation

Awardee

Government Finance Officers Association (GFOA), Folsom.

California

\$350,000

ITB No. ETGB-2021 Relocation Services

Responsible Office: Office of District Operations—Department

of Materials Management

Description: Montgomery County Public Schools (MCPS) will bridge the Charles County Public Schools contract for school relocation services, to assist in the relocation of elementary schools (Stonegate and Burnt Mills) from temporary holding sites

to their new facilities

Awardee

Relocation Solutions, Inc., Upper Marlboro, Maryland

\$135,000

R190801

Oracle Products and Services-Extension

Responsible Office: Office of Strategic Initiatives-Department

of Infrastructure and Operations

Description: Bridge contract through The Cooperative Purchasing Network (TCPN) for Oracle database licensing and support

<u>Awardee</u>

Mythics Inc., Virginia Beach, Virginia

\$500,000

013020-SKI

Vehicle Lifts-Extension

Responsible Office: Department of Transportation—Fleet

Maintenance

Description: Bridge contract through Sourcewell for fleet

services, parts, and equipment

Awardee

Stertil-Koni USA Inc., Stevensville, Maryland

\$115,000

022719

Telecommunications Related Equipment and

Services-Extension

Responsible Office: Office of Strategic Initiatives-Department

of Infrastructure and Operations

Description: This is a bridge contract through Sourcewell for the

purchase and service of Mitel phone equipment

Awardee

Mitel Business Systems, Inc. Mesa, Arizona

\$850,000

028,18.B3

Gymnasium Equipment & Partition Inspection, Maintenance & Repair Service—Extension Responsible Office: Department of Facilities

Management-Division of Design and Construction

Description: MCPS will bridge the Howard County Public School System contract for the purchase of gymnasium equipment and

partition inspection, maintenance, and repair services

Awardee

TJ Distributors Inc., Forest Hill, Maryland

\$350,000

139906	Biomonitoring and Toxicity Testing, PCB Congener Sampling and Analysis, Water Analysis Sample Testing—Extension Responsible Office: Department of Facilities Management—Division of Sustainability and Compliance Description: MCPS will bridge the Washington Suburban Sanitary Commission contract to perform water testing in MCPS water fountains	
	Awardee Microbac Laboratories, Inc Baltimore, Maryland	\$75,000
1139.5	Actuarial Consulting Services Responsible Office: Office of Finance—Division of Financial Services Description: This is year one of the initial two-year contract for actuarial consulting services	
	Awardee Gabriel, Roeder, Smith & Company, Chicago, Illinois	\$113,500
4095.8	Lamps Responsible Office: Department of Facilities Management—Division of Maintenance and Operations Description: Request for additional funds for the purchase of lamps stocked in the Department of Materials Management warehouse	
	Awardee C.N. Robinson Lighting Supply Company Inc., Baltimore, Maryland	\$100,600
4100.9	Fire Alarm Parts—Extension Responsible Office: Department of Facilities Management—Division of Maintenance and Operations Description: For the purchase of fire alarm parts	
	Awardee Security & Energy Technologies Corporation, Chantilly, Virginia	\$75,000

4114.7	Classroom Furniture Responsible Office: Office of District Operations—Department of Materials Management Description: This additional awardee is added to Bid No. 4114.7 previously approved by the Board of Education on March 28, 2023	
	Awardee American Design Associates, Inc., Baltimore, Maryland	\$95,000
4120.8	Science Lab Tables—Extension Responsible Office: Office of District Operations—Department of Materials Management Description: Delivery and installation of science lab tables in high schools and middle schools	
	Awardee Diversified Educational Systems, Inc., Middleburg, Virginia	\$223,918
4166,1	Professional Development Management System—Extension Responsible Office: Office of Strategic Initiatives—Department of Student and Data Systems Description: Annual licensing fee for PDO and HRO Professional Development.	
	Awardee PowerSchool Group LLC (People Admin) Folsom, California	\$587,425
4205.1	Applicant Tracking & Recruiting & Implementation Services—Extension Responsible Office: Office of Strategic Initiatives—Department of Business Information Services Description: Annual contract for maintenance and support of the applicant tracking system	
	Awardee Oracle America Inc., Redwood Shores, California	\$314,285
4211.1	Docuware Software Maintenance and Support—Extension Responsible Office: Office of Strategic Initiatives—Department of Business Information Services Description: Continued license, support and maintenance for Docuware software	
	Awardee Aztech DataSystems, Inc., York, Pennsylvania	\$149,741

4230.1	Workspace K-12 Web-Based Software Support—Extension Responsible Office: Office of Strategic Initiatives—Department of Student and Data Systems Description: Annual maintenance and support for Workspace K-12	
	Awardee PowerSchool Group LLC (formerly Naviance, Inc.) Arlington, Virginia	\$603,750
4236.1	Communication Outreach Tool—Extension Responsible Office: Office of Strategic Initiatives—Department of Student and Data Systems Description: Annual contract for Connect-Ed—to record, schedule, send and track personalized voice messages to students, parents, and staff.	Lance
	Awardee Blackboard Inc., Washington, DC	\$400,000
4274.1	Lawson Consulting & Maintenance—Extension Responsible Office: Office of Strategic Initiatives—Department of Student and Data Systems Description: Annual fee and subscription for Human Resource Information System	
	Awardee Infor (US) Inc., Alpharetta, Georgia	\$389,465
4314.1	Substitute Employee Management System Upgrade—Extension Responsible Office: Office of Strategic Initiatives—Department of Business Information Services Description: Annual maintenance fee for the substitute employee management system	
	Awardee PowerSchool Group LLC (Teacher Match), Folsom, California	\$114,804
4319.1	Data Center Maintenance and Monitoring—Extension Responsible Office: Office of Strategic Initiatives—Department of Infrastructure and Operations Description: Maintenance and monitoring of the Data Center at 45 West Gude Drive	
	Awardee Schneider Electric IT Mission Critical Services Inc., West Kingston, Rhode Island	\$50,000

\$949,686

4324,2	For the Provision and Implementation of School Activity Fund Accounting & Management Software System—Extension Responsible Office: Office of Strategic Initiatives—Department of Business Information Services Description: For the integrated web-based accounting software system that manages financial data for school activity funds and online payments	
	Awardee KEV Group Inc., Fort Worth, Texas	\$144,478
4454.1	Recovery and Academic Program—Extension Responsible Office: Office of School Support and Well-Being—Office of Well-being, Learning and Achievement Description: An extension of the annual contract with Family Services, Inc. to provide a recovery and academic program services for middle and high school age students.	
	Awardee Family Services, Inc Gaithersburg, Maryland	\$184,600
4455.2	Annual Subscription Fees for Core-BT and RF-Smart—Extension Responsible Office: Office of Strategic Initiatives—Department of Business Information Services. Description: Annual subscription fees for the use of Core-BT and RF Smart	
	Awardee Application Software Technology, LLC (AST) Naperville, Illinois	\$851,397
4472.1	Oracle Services for Oracle ERP/Budget Implementation—Extension Responsible Office: Office of Strategic Initiatives—Department of Business Information Services Description: To support the procurement and implementation of Oracle Software and Services—Integrated Cloud Enterprise Resource Planning	

Awardee
Oracle America Inc., Redwood Shores, California

4546.1	Purchase of Mitel Software Assurance and Support—Extension Responsible Office: Office of Strategic Initiatives—Department of Infrastructure and Operations Description: For the purchase of Mitel Software Assurance and Support for Mitel phones to support new school projects Awardee	
	Chesapeake Communications, Inc., North Chesterfield, Virginia	\$225,000
4876,1	Benefits Workshop Software—Extension Responsible Office: Office of Strategic Initiatives—Department of Business Information Services Description: Penpoint software and web hosting services for employee and retiree services	
	Awardee Lifeworks Ltd., Atlanta. Georgia	#43B 074
4961.1	Maryland State Youth Soccer Association Let's Play—Extension Responsible Office: Office of School Support and Well-Being—Office of Well-Being, Learning, and Achievement Description: After school activities in eight community elementary schools	\$439,964
	Awardee Maryland State Youth Soccer Association, Glenwood, Maryland	#104 200
6808.1	Integrated Web-based Student Transportation and GPS Routing System Responsible Office: Office of District Operations—Department of Transportation Description: New contract for the first year implementation of a GPS system and parent portal on the MCPS bus fleet	\$104,308
	Awardee Education Logistics, Inc. dba Edulog, Missoula, Montana	\$571,135
7076.8	Automotive Shop Equipment, Repair, Service, and Parts—Extension Responsible Office: Department of Transportation—Fleet Maintenance Description: Purchase of automotive shop equipment, repair, service, and parts Awardees	
	Alan Tye & Associates, LC, Fairfax, Virginia McHenry Pressure Cleaning Systems Inc., Frederick, Maryland	
	Total Total	\$85,000

7114.7	Bus Wash Chemicals—Extension Responsible Office: Department of Transportation—Fleet Maintenance	
	Description: Bus wash chemicals for use in the Department of Transportation	
	Awardee The MYCO Companies Inc Columbia, Maryland	\$60,000
7118.10	Heavy Equipment, Tractors and Mower Parts—Extension Responsible Office: Department of Facilities	
	Management—Division of Maintenance and Operations Description: The purchase of heavy equipment, tractors, and mower parts	
	Awardees Gaithersburg Farmers Supply Inc., Gaithersburg, Maryland	
	Gambrills Equipment Co., Inc., Severn, Maryland Total	\$550,000
7218.1	WriteOnLine Software—Extension Responsible Office: Office of Strategic Initiatives—Department of Digital Innovation Description: Purchase of Crick Software — educational software	
	to support students with learning difficulties	
	Awardee Crick Software Inc., Westport, Connecticut	\$35,000
7219.1	Intellias Job Automation Application—Extension Responsible Office: Office of Strategic Initiatives—Department of Business Information Services	
100716	Description: For the front-end single user graphical interface for automatic payroll processing	
	Awardee Intellias Inc., Farmers Branch, Texas	#22 BAZ
	mon, animoto Dianon, 19405	\$33,905

7230.1	Parts for Chromebook Repair and Maintenance—Extension Responsible Office: Office of Strategic Initiatives—Department of Digital Innovation Description: Annual spending authority for the purchase of original equipment manufacturer repair parts for Chromebooks	
	Awardee Acer Service Corporation, Temple, Texas	\$950,000
7232.1	Read&Write Software for Google Chrome—Extension Responsible Office: Office of Strategic Initiatives—Department of Digital Innovation Description: Annual subscription of Read&Write software that supports students with learning difficulties	
	Awardee TextHelp, Inc., Woburn, Massachusetts	\$300,000
7233.1	Open Data Web Site and Data Visualization Tool—Extension Responsible Office: Office of Strategic Initiatives—Department of Student and Data Systems Description: Contract for the purchase of the Open Data Tool, the Stories Data Tool, and the Data Dashboard Project	3230,000
	Awardee Socrata Inc., Seattle Washington	\$94,500
7234.1	TaxFactory System for Lawson—Extension Responsible Office: Office of Strategic Initiatives—Department of Business Information Services Description: Annual subscription compatible with Lawson software for the calculation of employee payroll taxes	φ9 - 7,300
	Awardee Projector Seferman I. N	
7242.1	Parts for Lenovo Chromebook Repair and Maintenance—Extension Responsible Office: Office of Strategic Initiatives—Department of Digital Innovation Description: Estimated spending for original equipment manufacturer repair parts for Lenovo Chromebooks.	\$37,077
	Awardee Lenovo (United States) Inc., Morrisville, North Carolina	\$800,000

7245.1	Barcode Labels—Extension Responsible Office: Office of Strategic Initiatives—Department of Digital Innovation Description: Anticipated spending for the purchase of barcode labels—used with barcode label machines	
	Awardee Anthony Lee Associates, Gaithersburg, Maryland	\$50,000
7246.1	WeVideo Online Video Editor—Extension Responsible Office: Office of Strategic Initiatives—Department of Digital Innovation Description: Annual contract which allows staff to make videos on any device	
	Awardee Walland D. C. V.C. V.C. V.C. V.C. V.C. V.C. V.C	
	WeVideo Inc., Menlo Park, California	\$65,500
7248.1	KAMI District License—Extension Responsible Office: Office of Strategic Initiatives—Department of Digital Innovation Description: Current license for 12 months domain license	
	Awardee Notable Inc., Sterling, Virginia	#07# BAA
8143.1	Strategic Redesign and Sustainable Transformation Planning and Support Responsible Office: Office of the Chief Operating Officer Description: Consulting services for assistance with the district's school staffing and funding model redesign	\$275,000
	Awardee	
	Education Resource Strategies, Inc.	\$840,000
9003.7	Hardware Supplies—Extension Responsible Office: Department of Facilities Management—Division of Maintenance and Operations Description: Purchase and delivery of hardware supplies used by the Division of Maintenance and Operations and the Department of Transportation	
	Awardee Sweeney Brothers Inc., Upper Marlboro, Maryland	\$155,000

9051.10

Athletic, Cheerleader, and Pom Pom Uniforms Responsible Office: Office of School Support and

Well-Being-Athletic Unit

Description: Purchase of athletic uniforms, cheerleading, and pom pom uniforms in high schools and middle schools

Awardees

All American Sports Corp., dba: Riddell, North Ridgeville. Ohio Maryland's Athletic House, Gaithersburg, Maryland Rebel Athletic Inc., Carrollton, Texas Valley Fox Inc., Cumberland, Maryland Varsity Brands Holding Co., Inc., Dallas, Texas

Total

\$550,000

9065.11

Lacrosse Supplies and Equipment—Extension

Responsible Office: Office of Well-Being, Learning, and

Achievement-Athletics Unit

Description: Lacrosse supplies and equipment for use by school

physical education and athletic programs

Awardees

Aluminum Athletic Equipment, Co., Royersford, Pennsylvania

Lacrosse Unlimited, Inc., Hauppauge, New York Pyramid Paper Company, Tampa, Florida

Total

\$225,000

9300.7

Chain Link Fencing, Gates, Backstops, and Other Miscellaneous

Fencing at Various Facilities

Responsible Office: Department of Facilities

Management—Division of Design and Construction

Description: Purchase of chain link fencing, gates, and backstops

Awardees

Hercules Fence of Maryland, LLC, Jessup, Maryland

Long Fence Company Inc., Odenton. Maryland

Total

\$300,000

9345000104 AA

Computer Media Vaulting, Hosting, and Disaster Recovery

Systems—Extension

Responsible Office: Office of Strategic Initiatives—Department

of Infrastructure and Operations

Description: Extension of the annual contract for uninterrupted access to critical data in the event of a disaster causing the failure

of central office systems

Recovery Point Systems, Inc., Gaithersburg, Maryland

\$850,000

Total

\$300,000

9434.4	Pump-Out Class Out lot Out and In-	
	Pump-Out, Clean Out, Jet Out and Inspection of Grease	
	Interceptors and Traps—Extension	
	Responsible Office: Department of Facilities	
	Management — Division of Sustainability and Compliance	
	Description: Provides labor, equipment, and materials to service	
	underground grease interceptors and traps	
	a control of the cont	
	<u>Awardee</u>	
	Magnolia Plumbing Inc., Washington, DC	
	magnona rambing me., washington, the	\$500,000
9503.4	Whereling Comment and C. P.	
750574	Wrestling Equipment and Supplies	
	Responsible Office: Office of Well-Being, Learning, and	
	Achievement—Athletics Unit	
	Description: For the purchase of wrestling equipment and	
	supplies	
	Awardees	
	Dollamur LP, Fort Worth, Texas	\$00.000
	Varsity Brands Holding Co., Inc., Dallas, Texas	\$90,000
	Total	\$10,000
		\$100,000
9746.2	Plumbing Contractor Services at Various Facilities	
	Responsible Office: Department of Facilities	
	Management Division CD	
	Management—Division of Design and Construction	
	Description: Plumbing contractor services at various facilities	
	Awardees (See note on page 13)	
	Danger Flor Ing. Forces Manufact	
	Denver-Elek Inc., Essex, Maryland	
	JPG Plumbing and Mechanical Inc., Jessup, Maryland	
	Magnolia Plumbing Inc., Washington, DC	
	Mallick Plumbing & Heating Inc., Gaithersburg, Maryland	
	RSC Electrical & Mechanical Contractors Inc., *	
	Fairmount Heights, Maryland	
	Total	\$300,000
		4500,000
9747.2	Carpenter Contractor Services at Various Facilities	
	Responsible Office: Department of Facilities Management	
	Division of Design and Construction	
	Description: New contract for carpenter contractor services	
	Description: New colaract to carpenter contractor services	
	Awardees (See note on page 13)	
	Colossal Contractors, Inc., * Burtonsville, Maryland	
	E.A.R.N. Contractors, Inc. * Gaithersburg, Maryland	
	Unisource Services 11 C # Special 11 - 14-11-11	
	Unisource Services. LLC. * Spencerville, Maryland	

9803122

Referees and Officials for Systemwide Athletics
Responsible Office: Office of Well-Being, Learning, and
Achievement—Athletics Unit
Description: This is the addition of Central Maryland Officials
Association to the athletic officials' associations used by MCPS, and which will replace the Frederick County Field Hockey
Officials Association.

Awardee

Central Maryland Officials Association, Westminster, Maryland

\$0

TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE

\$16,519,038

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Division of Procurement, Office of Finance, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in the Division of Procurement files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency database on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

MBM:MBH:RR:amd

Attachment

^{*} Denotes Minority-, Female-, or Disabled-owned Business

APPROVED BY BOARD

4100.9	4095.8	1139.5	139906	1106745	1083.6	081419-CDW	028.18.B3	022719	013020-SKI	UNID-972016	R190801	2021	GS-35F-0765R	AC0091701	BID No.
Fire Alarm Parts Extension	Lamps	Actuarial Consulting Services	Sampling and Analysis, Water Analysis Sample Testing: Extension	Vegetated Stormwater BMP Maintenance—Extension	Professional Services and Temporary Personnel for Systems Engineering and Information Technology Consulting Services—Extension	Technology Solutions Contract—Extension	Maintenance & Repair Service—Extension	Services—Extension	Vehicle LiftsExtension	Computers, Associated Hardware and Services—Extension	Oracle Products and Services Extension	Relocation Services	Services—Extension	Financial and ERP Software Procurement Consultant Services - Extension	BID NAME
=	111	39	Bridge wit	Bridge wit	Bridge wi	Bridge wi	Bridge wi	Bridge wi	Bridge wi	Bridge w	Bridge w	Bridge w	Bridge w	Napa Va	No. of Vendors Mailed
2	13		h Washingto	h Montgom	Bridge with Sourcewell (formerly NJPA)	Bridge with Sourcewell (formerly NJPA)	th Howard (th Sourcewe	Bridge with Sourcewell	th Maryland	th The Coo	Bridge with Charles County Public Schools	ith General	Napa Valley, California Contract	No. MFD Vendors Mailed
2	2	=	n Suburban	ery County	ll (formerly	II (formerly	ounty Publ	II (formerly	=	Educations	erative Pur	County Publ	Services Ad	nia Contract	Total No. of Bids Received
0	0	1	Sanitary Co	Bridge with Montgomery County Government	NJPA)	NJPA)	Bridge with Howard County Public School System	National Jo		il Enterprise	chasing Ner	ic Schools	Bridge with General Services Administration (GSA)		Total No. of MFD Bids Received
-	1		Bridge with Washington Suburban Sanitary Commission (WSSC)				stem	int Powers A		Bridge with Maryland Educational Enterprise Consortium (MEEC)	Bridge with The Cooperative Purchasing Network (TCPN)		(GSA)		Total No. of Bids Awarded
0	0	0	VSSC)					Bridge with Sourcewell (formerly National Joint Powers Alliance (NIPA)		(MEEC)					Total No. of MFD

4876.1	4546.1	4472.1	4455.2	4454.1	4324.2	4319.1	4314.1	4274.1	4236.1	4230.1	4211.1	4205.1	4166.1	4120.8	4114.7	BID No.
Benefits Workstation SoftwareExtension	Purchase of Mitel Software Assurance & Support—Extension	Oracle Services for Oracle ERP/Budget Implementation—Extension	Annual Subscription Fees for Core-BT and RF-Smart -Extension	Recovery and Academic ProgramExtension	For the Provision and Implementation of School Activity Fund Accounting & Management Software SystemExtension	Data Center Maintenance and Monitoring-Extension	Substitute Employee Management System Upgrade—Extension	Lawson Consulting & Maintenance—Extension	Communication Outreach Tool - Extension	Workspace K-12 Web-Based Software Support Extension	Docuware Software Maintenance and Support - Extension	Applicant Tracking & Recruiting & Implementation Services Extension	System—Extension	Science Lab Tables—Extension	Classroom Furniture	BID NAME
			14		22									10	¢0	No. of Vendors Mailed
			0		0									4]	No. MFD Vendors Mailed
			4.		5										6	Total No. of Bids Received
N/A	N/A	N/A	0	NIA	0	N/A	N/A	N/A	N/A	N/A	NIA	N N	N/A	0	1	Total No. of MFD Bids Received
			_		-									-		Total No. of Bids Awarded
			0		0									0	0	Total No. of MFD Contracts Awarded

9003.7	8143.1	7248.1	7246.1	7245.1	7242.1	7234.1	7233.1	7232.1	7230.1	7219.1	7218.1	7118.10	7114.7	7076.8	6808.1	4961.1	BID No.
Hardware Supplies Extension	Planning and Support	KAMI District License Extension	We Video Online Video Editor Extension	Barcode Labels Extension	Parts for Lenovo Chromebook Repair and Maintenance—Extension	TaxFactory System for Lawson Extension	Tool -Extension	Read& Write Software for Google Chrome-Extension	Maintenance—Extension	Intellias Job Automation Application - Extension	WriteOnLine Software Extension	Parts Extension	Bus Wash Chemicals—Extension	Automotive Shop Equipment, Repair, Service, and Parts. Extension	Routing System	Play Extension	BIDNAME
17	Bridge with											9	16	10	72		No. of Vendors Mailed
ა	Bridge with Metro Nashville Public Schools											0	t _i		2		No. MFD Vendors Mailed
ω	wille Public											2	4	2	14		Total No. of Bids Received
0	Schools	N/A	AIN	N/A	N/A	N/A	N/A	NIA	N/A	N/A	N/A	0	1	0	2	N/A	Total No. of MFD Bids Received
_												2	-	IJ	_		Total No. of Bids Awarded
0					The state of the s							0	0	0	0		Total No. of MFD Contracts Awarded

9803122	9747.2	9746.2	9503.4	9434.4	9345000104AA	9300.7	9137.6	9065.11	9051.10	BID No.
Referees and Officials for Systemwide Athletics	Carpenter Contractor Services at Various Facilities	Plumbing Contractor Services at Various Facilities	Wrestling Equipment and Supplies	Pump-Out, Clean Out, Jet Out and Inspection of Grease Interceptors and TrapsExtension	Recovery Systems - Extension	Miscellaneous Fencing at Various Facilities	Products for Summer Food Program—Extension	Lacrosse Supplies and Equipment—Extension	Athletic, Cheerleader, and Pom Pon Uniforms	BID NAME
NIA	15	00	22	10		22	24	12	10	No. of Vendors Mailed
	12	N	2	_		2	(J)	, L	1 :	No. MFD Vendors Mailed
	11	U1	u	5		2	17	Si	5	Total No. of Blds Received
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	lu .	S	2			2	7	3	S.	Total No. of Bids Awarded
	ш		0	0		0	2	0	0	Total No. of MFD

